



Thank you for your service this year as Club Growth Director. As the end of the year approaches here are a few suggestions for how you can make the best of the last quarter of the year.

1. Conduct a review of the district's club growth initiatives over the past year and prepare a report highlighting the district's successes and areas for improvement.
2. Spend some time reflecting on why you have raised your hand to serve this year, what you want to be remembered for and how you can use this to influence the coming weeks.
3. Work with the incoming Club Growth Director to ensure a smooth transition of leadership, including sharing knowledge and experience and providing guidance and support.
4. Continue working with new club leads and determine which ones are still likely to charter by June 30th and those that will certainly be beyond June 30th. Consider having the newly elected Club Growth Director start working with you to meet the individuals they will be working with when they take office and receive a bit of experience before they formally take on the role. Keep encouraging clubs to charter by June 30th.
5. Consider having team members work very closely with clubs that perhaps are not in good standing but wish to continue as clubs. This will ensure they return to good standing before the end of the year and are supported to grow back stronger.
6. Monitor the dashboard each day and partner with the Program Quality Director to strategize on membership growth in clubs close to reaching distinguished status only missing membership. This will offer both an increase to membership payments and distinguished clubs if clubs are encouraged and motivated to bring in guests and convert them to members.
7. Celebrate the achievements and contributions of club leaders, team members, and other volunteers who have helped make the district successful.
8. Above all, reflect on the past year and take pride in the work that you and your team have accomplished in serving the members of the district. Remember that your legacy as Club Growth Director will live on through the impact that you have had on the district's clubs and members.